

# A Note on the Economics and Evaluation of Automatic Retrieval of Communication Goods

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# Information & Attention

“[. . . ] in an information-rich world, the wealth of information means a dearth of something else: a scarcity of whatever it is that information consumes. What information consumes is rather obvious: it consumes the attention of its recipients. Hence a wealth of information creates a poverty of attention and a need to allocate that attention efficiently among the overabundance of information sources that might consume it [. . . ]”

(Simon, 1971)

# Traditional Retrieval Evaluation

$$\mathbb{1}\{\text{Prec}\} = \frac{|\text{Ret} \cap \text{Rel}|}{|\text{Ret}|}$$

$$\mathbb{1}\{\text{Rec}\} = \frac{|\text{Ret} \cap \text{Rel}|}{|\text{Rel}|}$$

# Economic Retrieval Evaluation

$$\text{Prec} = \frac{\sum_{d|\hat{P}(d)\leq P(d)} \hat{P}(d)}{\sum_d \hat{P}(d)},$$

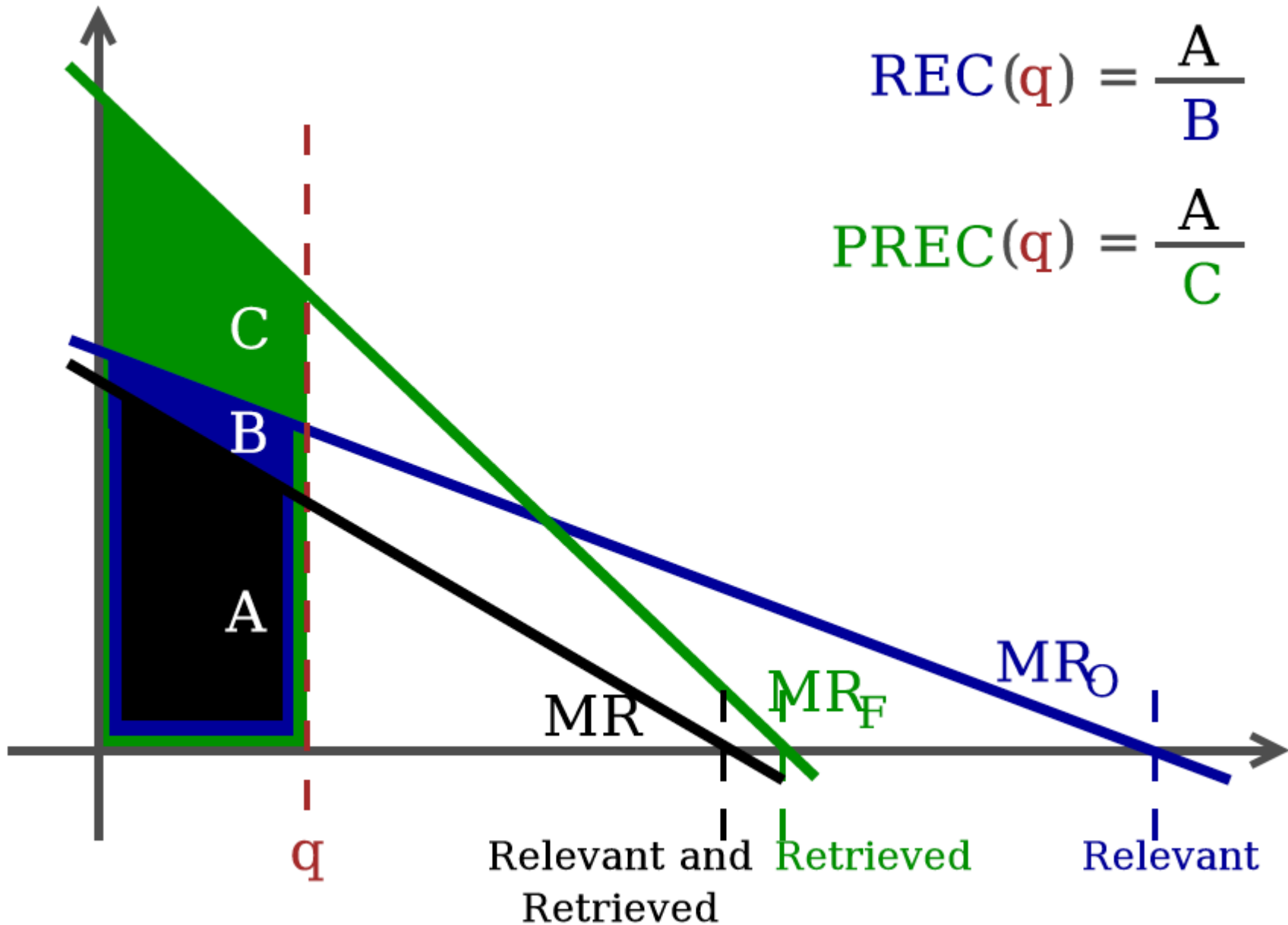
$$\text{Rec} = \frac{\sum_{d|\hat{P}(d)\leq P(d)} \hat{P}(d)}{\sum_d P(d)}.$$

# Retrieval Evaluation

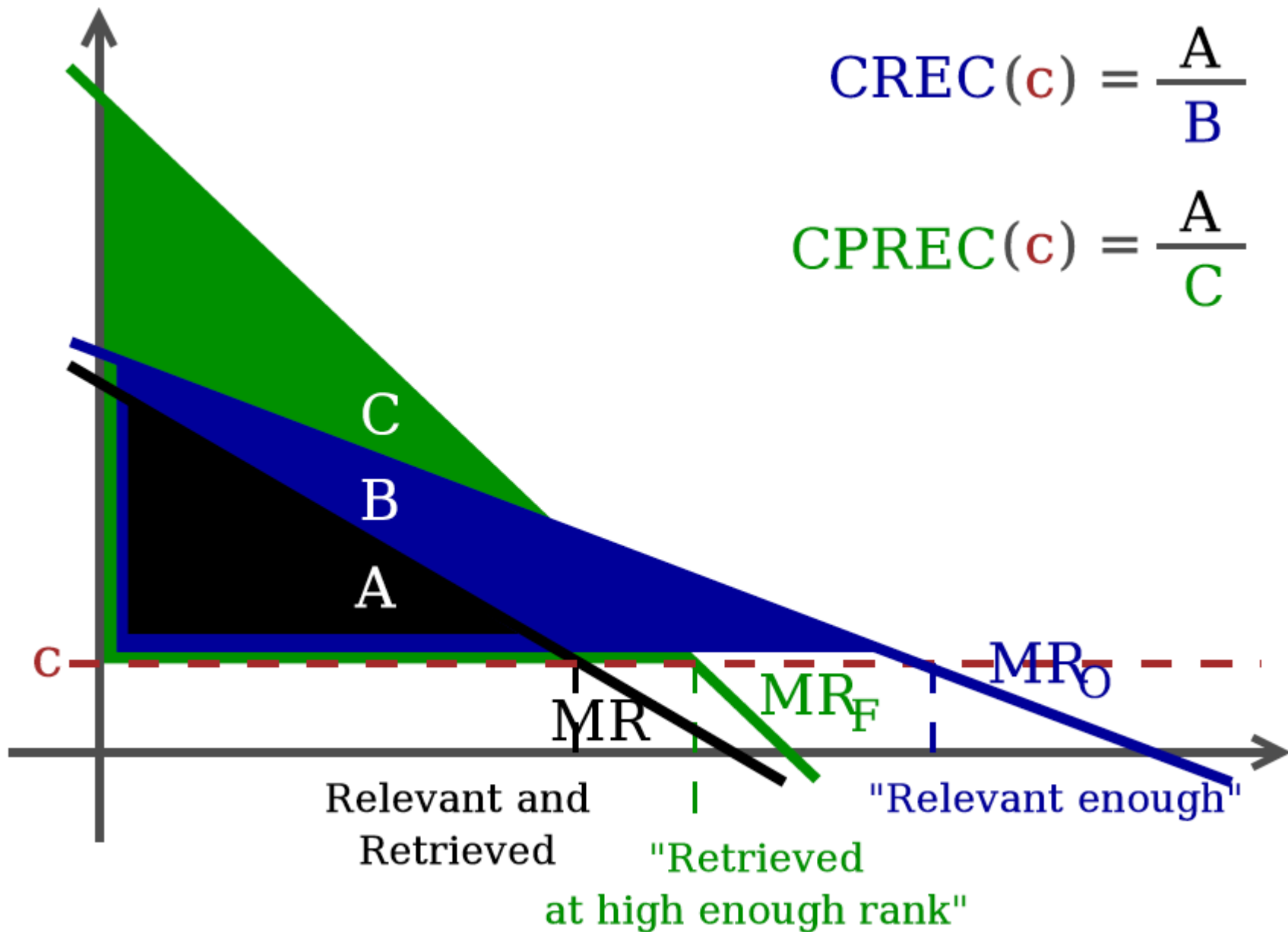
$$\mathbb{1}\{\text{Prec}\} = \frac{\sum_{d|\mathbb{1}\{\hat{P}(d)\} \leq \mathbb{1}\{P(d)\}} \mathbb{1}\{\hat{P}(d)\}}{\sum_d \mathbb{1}\{\hat{P}(d)\}},$$

$$\mathbb{1}\{\text{Rec}\} = \frac{\sum_{d|\mathbb{1}\{\hat{P}(d)\} \leq \mathbb{1}\{P(d)\}} \mathbb{1}\{\hat{P}(d)\}}{\sum_d \mathbb{1}\{P(d)\}}$$

# Consumption Budget



# Costs of Consumption



# Economics of Communication (1)

$$P(c, d) \stackrel{\text{def}}{=} P_I(c, d) - P_A(c, d),$$

$$Mp_P(c, d) \stackrel{\text{def}}{=} Mr_A(c, d),$$

$$Mp_C(c, d) \stackrel{\text{def}}{=} Mr_I(c, d) - Mc_A(c, d),$$

$$Fc_P(d) \stackrel{\text{def}}{=} Fc_I(d).$$



# Economics of Communication (2)

$$\text{Tp}_C(c) = \sum_{d|\text{produce}(d,P)\wedge\text{trade}(c,d,P)} -P(c, d) + \text{Mp}_C(c, d)$$

$$\text{Tp}_P(d) = -\text{Fc}_P(d) + \sum_{c|\text{trade}(c,d,P)} P(c, d) + \text{Mp}_P(c, d).$$

$$\text{trade}(c, d, P) \stackrel{\text{def}}{\equiv} \text{Mp}_C(c, d) \geq P(c, d) \geq -\text{Mp}_P(c, d)$$

$$\text{produce}(d, P) \stackrel{\text{def}}{\equiv} \text{Tp}_P(d) \geq 0$$

# IR Eval. & Economics (1)

$$= \frac{\sum_{d|\text{produce}(d,P)} -Fc_I(d) + \sum_{c|\text{trade}(c,d,P)} +Mr_A(c,d) + Mr_I(c,d) - Mc_A(c,d)}{\sum_d \max \left( 0, -Fc_I(d) + \sum_c \max \left( 0, +Mr_A(c,d) + Mr_I(c,d) - Mc_A(c,d) \right) \right)},$$

$$P(c, d) = \text{rsv}(c, d)$$

$$Fc_I(d) = 0$$

$$Mr_A(c, d) = 0$$

$$Mr_I(c, d) = r(c, d)$$

# IR Eval. & Economics (2)

“If your information need is  $c$ , how much would you be willing to pay for the option of reading  $d$ , or how much would you demand in compensation if you were forced to read  $d$ .”

willing to pay  $\rightarrow$  positive  $r(d,c)$   
claim for compensation  $\rightarrow$  negative  $r(d,c)$

$$\frac{\sum_{d,c | r(d,c) \geq rsv(d,c) \geq 0} r(d, c)}{\sum_{d,c} \max(0, r(d, c))}$$

# Conclusions

characterized

- function of a retrieval engine
- evaluation model

offered an approach towards

- precision/recall tradeoff
- filtering with cost-based cutoffs